



**BUITEMS**  
Quality & Excellence in Education

# Prospectus

## Faculty of Management Sciences (FMS)

Balochistan University of Information Technology, Engineering and Management Sciences

## Quality Policy Statement

BUIITEMS contributes in defining standards and systems for the up-lift of socio-economic order through quality education and services by:

- **Providing an environment conducive to learning, teaching, academic inquiry and innovation**
- **Maintaining academic excellence and professionalism**
- **Adhering to established systems for ensuring good governance for management and transfer of knowledge**
- **Benchmarking with other leading institutions of higher education for improvement**
- **Enhancing efficient and effective operations by encouraging participation of stakeholders**
- **Pursuing continuous improvement through creativity, team work and adaptation to change**  
For
- **Playing a catalytic role to achieve the national, regional and global harmony.**

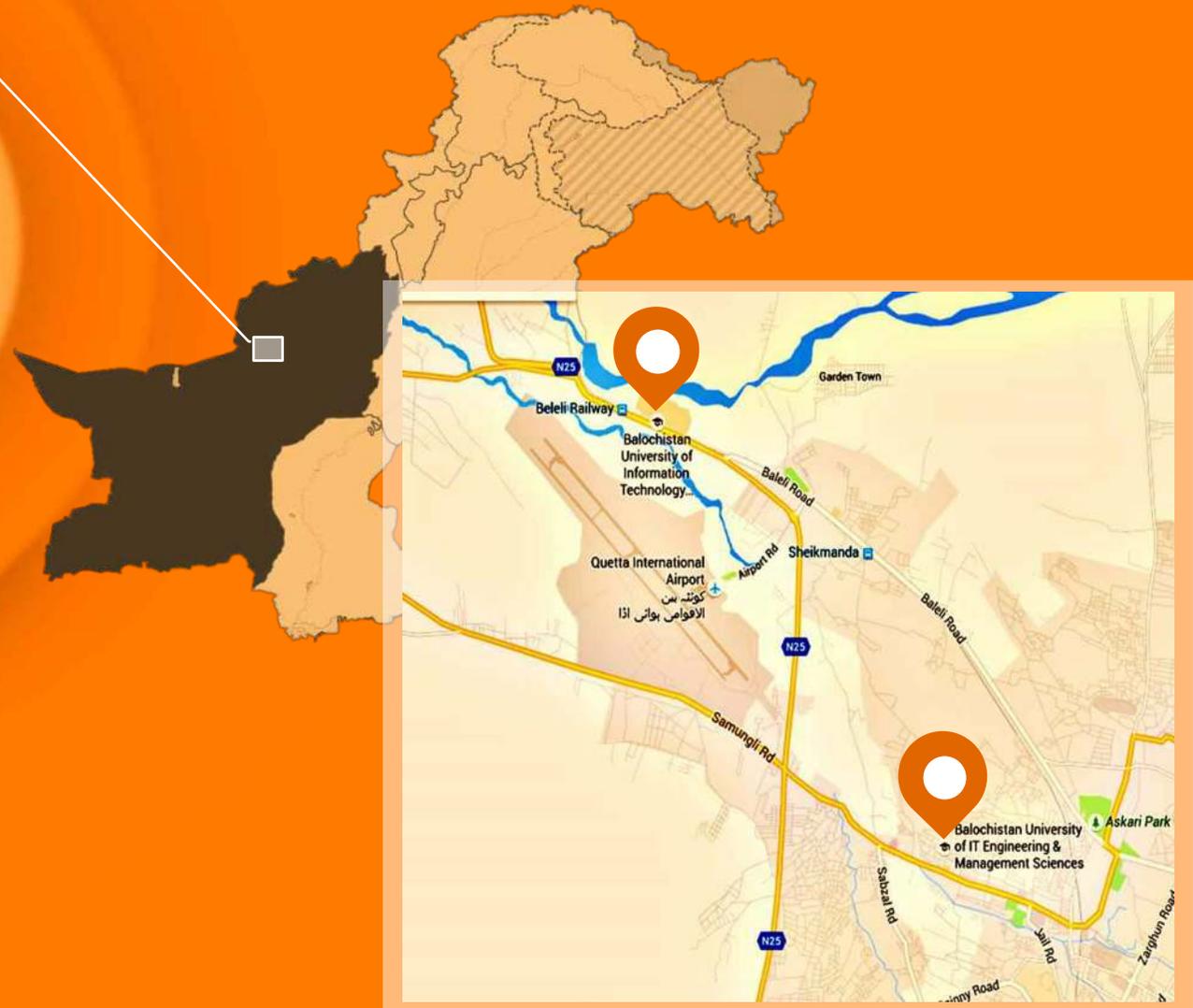
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## About Quetta



Located in north western Balochistan near the Pakistan-Afghanistan border. Quetta has an area of 2,653 km<sup>2</sup> (1,024 sq mi)



Quetta is the provincial capital of Balochistan, Pakistan and 9th largest city of Pakistan. The city is known as the fruit basket of Pakistan, due to the numerous fruit orchards in and around it, and the large variety of fruits and dry fruits produced here. The city was also known as **Little Paris** in the past due to its beauty and geographical location.

Quetta is situated in a valley surrounded by Chiltan, Takatu, Murdar and Zarghon mountains.

Hanna Lake, which nestles in the hills ten kilometers east of the city, is a turquoise body of water that contrasts markedly with the surrounding hills. It is an attractive destination for vacationers, with facilities for boat hire. A lakeside restaurant is crowded with hikers and campers during holiday periods.

The Hazarganji Chiltan National Park, 20 km south-west of Quetta, is a protected park area. In the folds of the mountains, according to legend, there are over a thousand buried treasures, reminders of the passage over the ages of great armies including the Bactrians, the Scythians, the Muslims, and the Mongols. Pir Ghaib is a waterfall and picnic spot located 70 km from the Quetta City in historic Bolan valley. Kharkhasa is located 10 km west of Quetta in a 16 km long narrow valley that contains a variety of flora and fauna species. The Chiltan Hill Viewpoint in the park provides a panoramic view of the city. A visit to the nearby cities of Kirani and Ziarat are popular scenic places for tourists travelling to and from Quetta.

The Quetta Geological Museum, located on Sariab Road has a collection of rocks and fossils. The Command and Staff College Museum is dedicated to British military history. It is housed in the former bungalow of Field Marshal Bernard Montgomery. The Quetta Archaeological Museum, located on Wafa Road has a collection of rare antique guns, swords, manuscripts and a display of Stone Age tools, prehistoric pottery and articles found in Mehrgarh. There are also coins, manuscripts and photos of Quetta before the 1935 earthquake. The Balochistan Arts Council Library houses arts and crafts from the province.

If you want to explore further afield and looking for somewhere to relax and escape city buss, Hanna lake, Urak valley, holiday stations such as Har-bohi, Ziarat and Pishin are home for fresh fruits and natural forests and are famous outing spots around Quetta.



## Foreword

Keeping in view the pivotal geographical position of Pakistan in the region, it can safely be asserted that there is immense potential for the country's economic development. The process of economic development needs not only investment on the part of the entrepreneurs but also trained and competent human resources with up-to-date knowledge of the current global business trends. The Faculty of Management Sciences at BUITEMS serves the diverse needs of developing capable human resource in various functional areas of management and has been living up to the expectations since September, 2002. It is one of the pioneer faculties of the University.

The faculty is producing motivated, confident and knowledgeable graduates and the feedback received from the job market has been encouraging. The focus of study programs at the faculty has been on the development of analytical contemplative approach with critical understanding of the management issues and their solutions through viable management practices and corporate governance. Our graduates have impressed the employers with their competence and expertise everywhere.

The Faculty of Management Sciences at BUITEMS realizes that the educational needs of Business Management studies have to be continuously updated. We ensure that highest possible standards of quality education are imperatively maintained in order to keep up our reputation and identity as a premier seat of learning.

We are committed to providing environment conducive to learning and promoting potentials of our youth. I am confident that their experience of studentship at the University would be most rewarding.

**Ahmed Farooq Bazai**  
**Vice Chancellor (S.I)**

## Dean's Message

This prospectus is designed to contain the salient features of the faculty and relevant information. The Faculty of Management Sciences (FMS) is one of the leading faculties of BUITEMS. The faculty offers quality education in all major areas of Management Sciences.

The FMS is producing successful managers and leaders who understand the needs of modern companies and their ever-changing demands. We target the highest standards in academics.

The Balochistan University of Information Technology, Engineering and Management Sciences is located in Quetta, and offers a conducive environment for learning and innovation. Those who enroll in our programs become part of a community that undergoes challenging but enjoyable academic experiences. These experiences help students enhance their talents and capabilities for a successful career in the professional life.

I feel particularly honored to be part of BUITEMS. I look forward to working with you as we further consolidate our position as one of the renowned Management Sciences faculties in the country. The opportunities available here match the best you can think of. I invite you to join us in order to be vibrant part of the business world.

**Dr. Abdul Salam Lodhi**  
Dean



# Welcome To BUITEMS

Standing as the prestigious and leading university centered in Balochistan influencing the future with academic excellence BUITEMS is defined by its quality and rigour in education and applied research.

## International Recognitions

BUITEMS is the member of 6 reputed international networks and associations.

**Accredited by**  
National Business  
Education  
Accreditation Council

**100+**

Open days and  
events round the  
year

**1 of every 3**

Students receive  
financial  
assistance

**80%**

Job placement  
ratio within the  
first year after  
graduation

A World class  
University in  
Balochistan  
The Express  
Tribune,

**May  
2015**

Watch Our Video  
[www.buitms.edu.pk/Aboutus/vid.aspx](http://www.buitms.edu.pk/Aboutus/vid.aspx)

[www.buitms.edu.pk](http://www.buitms.edu.pk)

To know more ...  
Visit Our Website  
[www.buitms.edu.pk](http://www.buitms.edu.pk)

# BUISTEMS Explained

Balochistan University of Information Technology, Engineering and Management Sciences (BUISTEMS) has given a new vision and a distinct meaning to education. Its guidelines for academic achievements are comparable to those of the most renowned institutions of the world.

## Our Vision

We are committed to provide quality education with a focus on research and to equip students with the art of living as productive members of the society, contributing to the socio-economic uplift of Pakistan in general, and Balochistan in particular.

## Our Programs

BUISTEMS transformative education provides a wide range of academic programs spanning wide areas of engineering, science and arts. It also provides proficient and multidisciplinary cross-faculty learning opportunities.

## Flexibility and Exploration

BUISTEMS offers a diverse and comprehensive choice of courses in five faculties with a range of undergraduate and graduate programs. We motivate our students to explore their interests, discover their talents and pursue their ambition, and to create their own BUISTEMS experience!

## BUISTEMS Structure

### Who Does What?

BUISTEMS quest for academic excellence is built on five fundamental pillars: the students, the faculty, curricula, the learning environment and the civil society we serve. We stand committed to our academic offerings and shall not only follow the standards; but also set new "Records of Excellence."

The Faculty of Management Sciences (FMS) has two departments: Management Sciences and Economics. The University maintains a conducive environment through the offices of the Registrar, Controller of Examinations and the Directorates .

## What are we looking for?

We are looking for individuals who are willing to contribute in the field of science, engineering and arts. We strongly encourage all applicants to choose fields of study which truly interest them.

We are looking for students who:

- have a strong academic potential
- have a strong interest in the fields they are applying for
- will benefit from and grow in the BUITEMS environment

## Academic Potential

We are looking for students with a compelling academic background and potential. This should be reflected in the past qualifications and the entry test. BUITEMS expects its students to excel further in terms of academic performance. Therefore, the student has to aim at excellent cumulative grade point average (CGPA) throughout the degree program.

## Interest in your field of study

At BUITEMS, we are looking for students who are truly excited about the field of study they have chosen and are not just interested in the degree at the end. We firmly believe that the academic excellence can only be achieved when the student is motivated by his or her field of study; we believe that learning comes through stimulation and interest. Therefore, we strongly advise you to think carefully when you choose your field of study.

## Self-motivation

We are looking for students who are self-motivated and who can think critically. We are looking for students who can understand the model of the higher learning where a student is required to study and work independently in addition to classroom learning. If you believe you can excel in higher learning you need to be self-motivated, self-disciplined and have a desire to learn.

If you think you have these abilities, we're looking for students like you. See *How to Apply* for further information.

# How to Apply?

## Four simple steps

**1**

### Choose (fields of study)

You will be studying a particular field (also called major) for several years. Therefore, you should make sure that you choose a field that interests and excites you.

**2**

### Apply

Fill out the admission form available at [admission.buitems.edu.pk](http://admission.buitems.edu.pk) or the admissions office at campus. Submit the form online or at the admissions office along with the requisite documents and bank receipt of admission processing fee.

**3**

### Test

Take the NTS admission test conducted for the chosen subject.

**4**

### Admission Offer

Check the merit list.

### Determining the Merit

Merit is determined as follows:

- 20% Matriculation
- 50% Intermediate
- 30% NTS

## How can I apply?

You can apply through online BUITEMS admissions system. Download and print the application form. Attach all relevant documents and the receipt of application processing fee with the application. Send the complete application to the BUITEMS admissions office; make sure that the hard copy of your application reaches the admission office before the closing date.

### What are the entry requirements?

Admission criteria for undergraduate and graduate programs are available in the relevant sections of this prospectus.

### Supporting documents

1. Attested copy of Secondary School Certificate
2. Attested copy of Higher Secondary School Certificate
3. Attested copy of the Applicant's CNIC / B-form
4. Attested copy of Local/Domicile
5. Bank draft/pay order/receipt of cash payment (Admission processing fee)
6. Six recent photographs (passport size)
7. Attested copy of CNIC of the applicant's father/guardian
8. Attested copy of Character Certificate from the last institute attended

### What are the payment options?

Online application processing fee is Rs. 2500 for national applicants and US \$75 for foreign applicants. Please note that these amounts are non-refundable and must be deposited on or before the last date of the application submission.

You can avail one of the following options to deposit the application Processing fee:

- Bank draft / pay order drawn in favor of Registrar Balochistan University of Information Technology, Engineering & Management Sciences, Quetta.
- Cash deposited in Account Number: 2358-7000-1966-01, Habib Bank Limited, BUITEMS University branch, Quetta, Pakistan.

### Where to send the documents?

Post your supporting documents and hardcopy of the Admission Form along with bank draft / pay order (admission processing fee) on the following address:

Admissions Office,  
Balochistan University of Information Technology, Engineering and  
Management Sciences,  
Takatu Campus, Airport Road , Baleli. Quetta.

UAN: +92 81 111-717-111

Other lines: +92 81 2880560 / 2880136 / 2880140 /2880386 / 2880432  
/2880527 / 2881076 /2880511

Extensions: 163, 216, 217

### What next?

Applicants will be called to take the admission test. The admit card for the test will be issued. In case of non-receipt of admit card, the admission office may be contacted. Only correctly and completely filled out admission forms will be entertained. Candidate without the admit card will not be allowed to take the test/interview.

### International students

We, at BUITEMS, believe that diversity brings innovation. We encourage international students to apply for admission at BUITEMS. The eligibility requirements for international applicants are the same/equivalent as for the applicants from Pakistan.

As a BUITEMS student, you will be part of one of the Pakistan's largest engineering, science and art schools.

# Frequently Asked Questions

## What is the duration of a program at BUITEMS?

The duration of a BS program is four years, equally divided into eight semesters. Each semester is 18 weeks long, 16 weeks for teaching, and two weeks for the conduct of midterm and final examinations. The minimum duration for completion of BS program is 4 years, for MS program 1.5 years and for PhD program is 3 years.

## Can I change my program of study after admission?

Change of academic program is generally not encouraged. However, it may be allowed on the recommendation of the Chairpersons concerned and approval of the Dean(s), within the first two weeks of the first semester, subject to the fulfillment of eligibility criteria. Merit of the student has to be above the merit of the last student admitted into the program to which transfer is desired.

## What is a probation period?

Whenever a student's CGPA falls between 1.0 and 2.0 he / she shall be put on the first probation for the next semester

- If the student fails to raise the CGPA to 2.0 or above, he/ s he shall be placed on the probation for the next semester.
- If the student who was earlier on second probation fails to raise CGPA to 2.0 or above, he/she shall be placed on the last probation.
- If the student fails to raise CGPA to 2.0 or above in the last probation, he / she shall be dropped from the university rolls.

## Can I freeze a semester?

Freezing is not allowed in the first semester of a program. A student shall be allowed to apply for freezing of at most two semesters in his / her entire program of study, after the first semester.

## What is the limit of courses in a single semester?

A student is required to take 15-18 credit hours' course work per regular semester. However, the Chairperson of the department may allow a maximum of 21 credit hour course work in one semester on the approval of the Dean.

## What are the different financial assistance options at BUITEMS?

**The BUITEMS Fee Concession & Scholarship Policy has the following aspects:**

- Merit scholarship (available after the first semester)
- Work and study program
- Fee concession for needy students
- Fee concession for siblings
- Fee concession for dependents of BUITEMS employees
- Fee in installments
- USAID need-based scholarship

For more information, related to financial assistance you can contact the University Advancement and Financial Assistance office.

## What is the minimum CGPA required for award of degree?

For undergraduate degree programs the minimum CGPA requirement is 2.0, however for MBA and MS degree programs a minimum of 2.5 CGPA respectively, is required to pass out.



# Teaching and Learning: A World Class Provision

## The BUITEMS Advantage: Academic excellence

We provide outstanding learning opportunities for our students.

BUITEMS ensures an academically rigorous and stimulating experience for its students. Our Graduate Studies Office is dedicated to provide assistance and a systematic mechanism for the completion of graduate programs (MS and PhD). Graduate programs at BUITEMS are inspired to meet the competitive edge by considering the global requirements and by improving students' academic competence through course work, field-based exercises and research studies.

Programs are designed keeping in view the global trends and requirements of the Higher Education Commission. Highly-qualified faculty, equipped labs and structured programs provide varied learning experience in the undergraduate and graduate programs.

We are committed to provide outstanding academic programs that offer an excellent teaching and learning opportunity. We are here to foster the leaders of tomorrow in Science, Technology, Engineering and Mathematics (STEM) and arts, enabling the students to feel and experience the standards prevailing in the best universities of the world. We aspire to raise revenues from partnerships, research grants and technology transfer while strengthening our ability to Programs at BUITEMS are inspired by our commitment to equip students, employers and the wider community with the knowledge, skills and ideas to become agents of a pleasant change in the global community. In addition to receiving course instruction and supervision from internationally recognized faculty, you benefit from a supportive and enriching learning experience at BUITEMS.

### How will I be taught?

You will benefit from a contemporary teaching and learning environment at BUITEMS. Our facilities include modern lecture rooms, state-of-the-art labs, research clusters, and senior design labs as well as online access to many international databases including IEEE, Springer, ACM and Science Direct.

In line with global academic trends, we equally emphasize on independent and self-study. You are responsible for your own studies and are expected to study beyond the class lectures and study material.



### Lectures

Lecture is the core teaching and learning point and also your starting point for research which lasts for a minimum of one hour and a maximum of three hours per week for a given course. Lectures delivered by experienced faculty can be highly stimulating; depending on the course material, the instructor may use a whiteboard, a digital multimedia (or both) complemented with oral instruction.

### Supervisions

Supervisions are special hours of in depth discussions between individual student and groups with a subject or research area specialist teacher.

### Study tours and field trips

The departments conduct study tours and field trips to industries and labs in different parts of the country. Students are facilitated to participate in different intra university competitions and are also assisted in visiting other universities for experience. Study tours are usually an extended form of field trips that involve out-bound trips for more than a night. During the course of these tours, a student is encouraged to build interpersonal skills with other batch mates through shared learning.

### Independent research

As part of degree completion requirement, each student is to submit a complete thesis based on research carried out under the guidance of a research supervisor. Followed by defense, conducted in the presence of an expert panel, the whole process ensures that the student has personally undertaken the whole research and is not plagiarized in any manner.

### Peer mentoring

Student volunteer tutoring is available in the form of peer-mentoring. Select senior students who are young gurus in a given field of study are enrolled as mentors in the peer-mentoring program. The peer mentors guide and counsel students who require extra tutoring. At FMS, we provide support, encouragement, and advice to students who are facing problems related to academics or life at campus.

### Internships

One of the main concern of the FMS is the provision of practical knowledge along with the course work to its students in order to gain hands-on experience of the professional work environment. For this purpose, the faculty maintains a separate office, whose specific job is to hunt down internship openings at various renowned institutes and help placement of students in their prestigious learning environment.



## Support along the way

### Facilities and resources

We are committed to connecting you with the right resources, from dedicated teaching staff to a world class library and a range of co-curricular facilities. At BUITEMS, we spend millions on our equipment and academic support services to create a quality environment where you feel stimulated.

### Libraries

The Faculty of Management Sciences maintains a library that remains open to all students and teachers from 9:00 a.m. to 9:00 p.m. The library has a collection of more than 2000 books, reference books, research journals, magazines and periodicals in the areas of management, finance, economics and marketing. In addition, the library maintains a wide variety of specialized information, including publications of international and national organizations and statistical data and government documents. On-line research facilities and access to internet are conveniently available to teachers as well as students.

### Computer Laboratories

The faculty has three laboratories equipped with 60 latest computers, with internet and latest software facilities, adequate printing facilities are made available to all teachers and students.

### Audio-Visual Facilities

The faculty is well equipped with all modern facilities including, overhead projectors, multimedia systems. The teaching staff and the students, working in group or alone, make the optimal use of the audio-visual aids.

### Counseling Service Unit

The counseling service unit works closely with students throughout their career development process, helping them develop career options and establish contact with potential employers. The students are provided with opportunities to reorient their behavioral pattern, their basic self-goals and socio-cultural values through perpetual counseling, group discussions, dialogues and consultation with their teachers.

### Research and Development Centre

The FMS has Research and Development (R & D) Centre equipped with human resources of sound caliber and competence to provide research, training and consultancy services to government, non- government and business organizations. Through R&D center, the faculty and students conduct research studies in areas; Human Resource Development, Organizational Behavior, Finance, Marketing, Socio -Economic Development, Banking & Finance and Environmental Management.



# Student Life: More than just studying

Life at BUITEMS is a work hard and has fun culture. As members of the BUITEMS family, the student, faculty and staff enjoy an exciting, vibrant and colorful life at BUITEMS. From high class academic lectures and laboratory experiments, to exciting sports, art events and service projects, there are always great things happening on campus.

## Work hard and have fun

### Events and fests

From the one-of-a-kind cultural festivals on campus to accomplished student performances in theatre, arts and culture, the student affairs play a leading role in the life at BUITEMS. Student affairs comprises of more than twenty student clubs and organizations that continuously provide fuel for constructive social life at BUITEMS. The Student Affairs, on average, virtually conducts at least one event each day on campus. The scale of the events varies from attendance of 50 participants to thousands of participants and spectators in the flagship events like the Spring Festival, Culture Fest and the Home Coming. The preparations for the events and the events days make an amazing atmosphere in the campus where every student and staff seems to be working with an exceptional bond. The sense of ownership of the institution among the students and staff is exemplary at BUITEMS. The quarterly newsletter and Markhor magazine provide an in depth coverage of the events and developments on campus.

### The Olympiad

The annual Olympiad marks the culmination of athletics and sports at BUITEMS. The Olympiad is a week of non-stop sports and athletics competitions in more than fifteen sports categories with over one thousand athletes participating from among the staff and students. The Olympiad is witnessed by thousands of spectators and sports fans from within campus and the city.

### Community service

Another important aspect of the life of BUITEMS family has been community involvement and service. BUITEMS family members have a very special motivation for social service and social contribution for the society. The students and staff are contributing in the elementary education for child labor under the Free Citizen Schools. The organization has been formed by the staff and students of BUITEMS. Through the organization, the students and staff of BUITEMS have been directly educating young children who are laboring to meet the finances of their families. The children are educated on basic reading, writing in Urdu and English, and basic math and science. The students and staff also visit special community schools on weekends in different parts of the city and educate students using modern instruction methods. The students and staff are also helping the poor and needy citizens who are in need of support in their health problems. BUITEMS blood donation drives have earned good recognition in the province. A large number of citizens have been helped with BUITEMS blood donations. BUITEMS has also been helping the citizens of the province in their career planning, and providing counseling on scholarships. The counseling and trainings are organized for the young graduates of different universities of the province.

### Continuous buzz

BUITEMS enhances the ability of students and staff to reach their fullest potential through diverse academic, personal, and professional development experiences. To achieve this, we foster a welcoming, stimulating campus life environment where students and staff develop intellectually, experience meaningful co-curricular opportunities, evidence civic responsibility, model intercultural and interpersonal understanding, and promote health and well-being. BUITEMS family is prepared to freely pursue life-long personal and professional fulfillment, engagement, and stewardship of ever-changing local and global communities.

Arts and culture  
Non-stop events  
complemented  
with excellent  
venues.

World class sports  
facilities  
BUITEMS sports  
complex and  
stadiums, among  
of the best in the  
country.

20 +  
Student clubs  
and societies to  
choose from.

## Get ahead of the Game

### Sports

Whether you're a world-class athlete or new to exercise, we have the facilities and expertise to keep you motivated.

From the fun to the competition side of the sport, we love it all at BUITEMS. We have more than 3,000 members of our sports facilities and approximately 1,000 students participate in different sports tournaments inside and outside the province. With so many activities to try out and plenty of post-exertion socializing opportunities available, you can get fit and have fun at the same time.

If you are a talented athlete in training, we offer a range of services to support you as well as sports bursaries and funds for team participations in the inter-university championships and tournaments.

### Facilities

BUITEMS boasts in providing one of the best sports facilities in the country. Sports and athletics form one of the core features of life at BUITEMS. The newly constructed sports complex is a jewel of recreation facilities at BUITEMS.

The Sports Complex provides venues and gear for a range of sports including basketball, handball, badminton, table tennis and volleyball. Fully equipped gym and fitness center is part of the Sports Complex that houses the finest fitness equipment to keep you agile and healthy.

The world class cricket stadium at BUITEMS is commendable facility for cricket lovers. The stadium is operated with the support of the Pakistan Cricket Board (PCB) and regular regional tournaments are held at the stadium.

The football ground at BUITEMS is no less treat for football fans and players. The lush green ground remains one of the busiest sporting facilities on campus around the year.

In addition, a number of separate facilities for basketball and other sports are located in different parts of the campus. Get registered and enjoy the excellent facilities to cope with your tedious work and study routine.



The University also has:

- Multi-purpose sports Complex
- High class gym
- PCB standard cricket Stadium
- High class football ground
- Basketball courts



## In and around BUIITEMS

BUIITEMS is located in Quetta, also called the fruit basket of Pakistan. Quetta is one of the most beautiful cities of Pakistan distinguished by the unique backdrop of mountains, beautiful lakes and fruit orchards in the outskirts.

The city is famous for its amazing weather and beautiful fruit orchards in and around. Quetta is surrounded by small valleys and hills. The juniper forest in Ziarat, located at about 125 kilometers north of Quetta, is another natural distinction of being the second largest juniper forest in the world. Located in Pakistan's most attractive destination, BUIITEMS has loads to offer you as a student.

### The World in BUIITEMS

With students and faculty from different cities around Pakistan and the world, BUIITEMS brings a diverse world to the campus. With such a unique blend of people, life in the university is never dull. Apart from the fervent exchange of academic ideas, a host of programs and activities are offered. An event like the spring Olympiad and cultural show allows students to showcase their own country's culture and share the festive mood and vibes with the BUIITEMS community.

### Campus tours

A frequent sight at BUIITEMS is that of young school children escorted by a guide, and the group walks across different facilities on campus. Young school children from different schools of the province are invited to the campus for university life orientation. Young school children are given an orientation of the variety of science, engineering and arts disciplines offered at the university. The children spend a day at the campus and witness the university life. The unique experience at BUIITEMS for school children is aimed at helping the students plan their careers and future early in their lives. The exercise will help producing professionals in the province and in the country who will truly excel in their fields of specialization.

### Restaurants and Cafeterias

Home is where the heart is. From food carts to fine dining, the University is full of places with good eats, drinks and treats. The tea and food houses of BUIITEMS serve the best. Retail dining options include Road Stoves, Hot

& Chili, Gosha-e-Fikr-o-Nosh, Life café, and City café. BUIITEMS dining recognizes the great power and importance of food. Dining rooms are gathering places, and breaking bread together helps create a sense of community and comfort. You can easily drop in the cafes and put an order of your choice. You can also join the freewheeling academic debates, poetry recitation and literary repartee in the cafes.

### Entertainment

At BUIITEMS, we believe in fun every day, every milestone, every challenge, and every achievement around the year. There are many collaborative competitions organized and celebrated to make you feel being part of the family. Each day on campus there is an event engaging the BUIITEMS family and visitors from outside. The scale of the events varies from attendance of a small group of participants to thousands of participants and spectators in the flagship events like the Spring Festival, Culture Fest, Olympiad and the Home Coming.

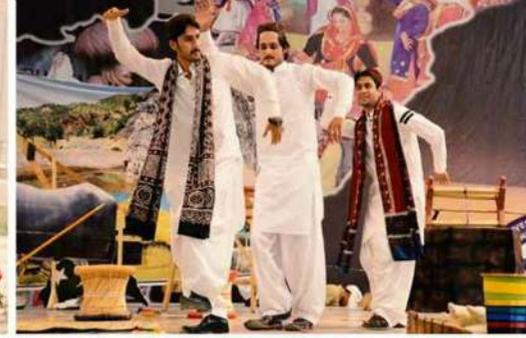
The preparations for the events and the events days make an amazing atmosphere in the campus where every student and staff seems to be working with an exceptional bond.

### Airport and highway

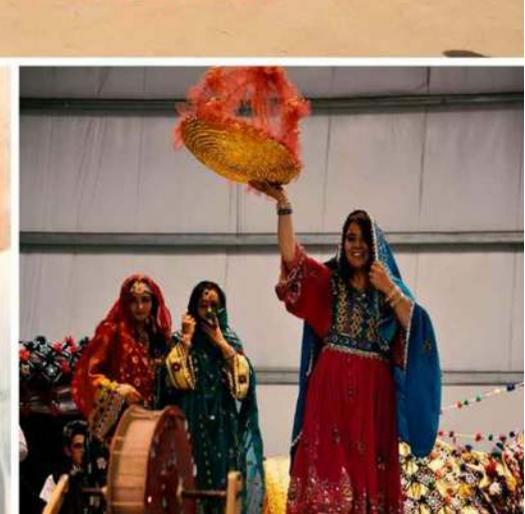
BUIITEMS is located just three kilometers away from Quetta International Airport. The airport, through many national and international carriers, provides a round the clock connection to other major cities of Pakistan and abroad. The campus is located adjacent to the RCD international highway that provides road access to the rest of the nation and the Central Asian countries.

### Going places with BUIITEMS

In an interconnected world, graduates need to stand out as culturally sensitive, well-informed and articulate individuals who can learn and think for themselves. They will also need to keep abreast with global developments in order to meet its challenges. Here in BUIITEMS we encourage, support and assist our students to participate in many national and international conferences, competitions, and study tours. BUIITEMS effectively helps in fostering national and international relationships across cultures and borders through its programs.



# Life at BUITEMS





# F a c u l t y o f M a n a g e m e n t S c i e n c e s

## Introduction

The economy of Pakistan is agrarian. Concerted efforts are being made to transform the agrarian base of economy to the industrial one. The process of industrialization is taking place at an accelerated pace. Multinational corporations are being attracted to invest in various sectors of the economy. Special attention is given to exploit industrial potentials to pave the way for accelerated economic development in Pakistan.

The process of economic development needs trained managerial resources and excellent expertise in business and public management. We know that there is a need for trained managerial human resource in Pakistan. Considering challenges of management in today's global economy and diverse needs of developed human resources in various areas of management in Pakistan, BUITEMS established the Faculty of Management Sciences in September 2002 with the ambition of producing professional managers of high standards to serve the public and private sectors. The faculty has established the following Departments:

- **Department of Management Sciences**
- **Department of Economics**

For mutual sharing of knowledge and experience, the faculty strives to create and maintain a conducive environment to excel in management education, research and professionalism. The faculty seeks to excel through work devotion, academic performance, commitment, staff recognition, talent nurturing and grooming of students.

The Faculty attracts students with a diverse demographic origins from the remote areas of the country, priority being given to the students of Balochistan. Students from all walks of life enrich the Faculty with a lively intellectual environment making the Faculty of choice.

The faculty provides a forum for a rich cross-fertilization of ideas and a valuable national networking opportunity. In collaboration with entrepreneurs, industries, government and academic institutions, the Faculty has proved to be a catalyst in the process of social change and economic development through creation and dissemination of knowledge.

## Academic Programs

To achieve its mission, the FMS has developed market-focused academic programs and curriculum for students to learn management in business society. FMS offers the following study programs.

### Undergraduate Programs

- BS (Business Administration)
- BS (Commerce)
- BS (Economics)
- BS (Public Administration)

### Graduate Programs

- Master of Business Administration (Banking & Finance)
- Master of Business Administration (Two Years)
- Master of Business Administration (Post BSBA or Equivalent)
- MS (Economics)
- MS (Management)
- PhD (Management)

## Department of Management Sciences

### BS (Business Administration)

This is an eight-semester program, designed to equip the students with sound conceptual and theoretical academic background so that they may successfully undertake professional responsibilities and may also continue advance studies with confidence.

#### Admission Criteria

The candidates seeking admission to BS (BA) Program must meet the following eligibility criteria:

- Intermediate or equivalent with at least second division from any recognized Board /University in Pakistan /Foreign University
- Qualifying aptitude test

#### Degree Requirements

- Successful completion of 45 courses of 135 credit hours
- Completion of Internship and social work \*
- Minimum CGPA of 2.0

\* Note: Six weeks of internship program and four weeks of social work are compulsory requirement for the award of degree.

### BS (BA): SCHEME OF STUDY

FIRST SEMESTER	SECOND SEMESTER
Islamic Studies/Introduction to Ethics (For Non-Muslims)	Freshmen English - II Pakistan Studies
Freshmen English - I	Business Mathematics
Fundamentals of Accounting	Business Statistics - I
Information Technology in Business	Principles of Microeconomics
Principles of Management	Introduction to Psychology
THIRD SEMESTER	FOURTH SEMESTER
Financial Accounting	Business Communication
Oral Communication & Presentation	Cost Accounting
Principles of Macroeconomics	Money and Banking
Introduction to Sociology	Business Statistics - II
Calculus	Introduction to Business Finance
Fundamentals of Marketing	Introduction to Logic/International Relations
FIFTH SEMESTER	SIXTH SEMESTER
Financial Management	Consumer Behavior
Marketing Management	Business Law
Human Resource Management	E-Commerce
Management Information System	Corporate Ethics and Social Responsibility
Introduction to Econometrics/Contemporary World	Business Research Methods
Pakistan Economy	Organizational Behavior
SEVENTH SEMESTER	EIGHT SEMESTER
International Business Management	Total Quality Management
Taxation Issues and Practices in Pakistan	Entrepreneurship
Project Management	Elective - III
Elective - I	Elective - IV
Elective - II	Research Project

## BS (Public Administration)

BS (PA) is a four-year degree program of 135 credit hours, spread over eight semesters. Each semester consists of 18 weeks.

BS Public Administration is focused on preparing students as administrators, managers, or leaders in government or nonprofit organizations. Students will acquire skills in organizational leadership, fiscal administration, political advocacy, and program management.

### Admission Criteria

The candidates seeking admission to BS (PA) Program must meet the following eligibility criteria:

- Intermediate or equivalent with at least second division from any recognized Board/university in Pakistan/foreign university
- Qualifying aptitude test

### Degree Requirements

- Successful completion of 44 courses of 132 credit hours
- Completion of Internship
- Minimum CGPA of 2.0

## BS (PUBLIC ADMINISTRATION): SCHEME OF STUDY

FIRST SEMESTER	SECOND SEMESTER
Islamic Studies/Introduction to Ethics (For Non-Muslims)	Freshmen English - II
Freshmen English - I	Pakistan Studies
Fundamentals of Accounting	Business Mathematics
Introduction to Psychology	Principles of Management
Introduction to Public Administration	Principles of Microeconomics
	Introduction to Sociology
THIRD SEMESTER	FOURTH SEMESTER
Financial Accounting	Organizational Communication
Oral Communication & Presentation	World Civilization
Principles of Macroeconomics	Muslim Administration
Statistics - I	Applied Statistics for Managers/Statistics - II
Fundamentals of Marketing	Government & Society in Pakistan
Public Administration in Pakistan	Introduction to Logic/International Relations
FIFTH SEMESTER	SIXTH SEMESTER
Financial Management	Administrative Law & Accountability
Principles of Public Finance	Entrepreneurship
Human Resource Management	Contemporary Issues of Public Administration in Pakistan
Administrative Ethics	Research Methods
Development Economics	Organizational Behavior
Management Information System	
SEVENTH SEMESTER	EIGHT SEMESTER
Comparative Public Administration	Local Government: Theory & Practice
Strategic Management	Public Policy Analysis
Project Management	Elective - III
Elective - I	Elective - IV
Elective - II	Research Project

## BS (Commerce)

The Bachelor of Science in Commerce BS (Commerce) is a four-year degree program of 138 credit hours, spread over eight semesters. Each semester consists of 18 weeks. BS(Commerce) program aims to equip graduates with the knowledge and technical skills necessary to understand and participate in the modern business world. The course also prepares students for subsequent graduate studies and to achieve the highest level of success in their professional career.

The BS (Commerce) provides a solid foundation in commerce, management, accounting, economics, and quantitative methods. The structure of the program requires students to study compulsory and elective subjects which will determine a student's major.

### Admission Criteria

The candidates seeking admission to BS (Commerce) program must meet the following eligibility criteria:

- Intermediate or equivalent with at least second division from any recognized Board/university in Pakistan/foreign university
- Qualifying aptitude test

### Degree Requirements

- Successful completion of 46 courses of 138 credit hours
- Completion of Internship
- Minimum CGPA of 2.0

## BS (COMMERCE): SCHEME OF STUDY

FIRST SEMESTER	SECOND SEMESTER
Islamic Studies/Introduction to Ethics (For Non-Muslims)	Freshmen English - II
Freshmen English - I	Pakistan Studies
Fundamentals of Accounting	Business Mathematics
Information Technology in Business	Principles of Management
Introduction to Psychology	Principles of Microeconomics
Introduction to Public Administration	Principles of Auditing
THIRD SEMESTER	FOURTH SEMESTER
Financial Accounting	Business Communication
Oral Communication & Presentation	Cost Accounting
Principles of Macroeconomics	Money and Banking
Business Statistics - I	Business Statistics - II
Advance Accounting - I	Introduction to Business Finance
Fundamentals of Marketing	Introduction to Logic/International Relations
FIFTH SEMESTER	SIXTH SEMESTER
Financial Management	Business Law
Marketing Management	E-Commerce
Human Resource Management	Managerial Economics
Advance Accounting - II	Business Research Methods
Corporate Ethics and Social Responsibility	Corporate Governance
Pakistan Economy	International Business Management
SEVENTH SEMESTER	EIGHT SEMESTER
Comparative Public Administration	Local Government: Theory & Practice
Strategic Management	Public Policy Analysis
Project Management	Elective - III
Elective - I	Elective - IV
Elective - II	Research Project

## Master in Business Administration (Banking & Finance)

This is a seven-semester study program, spread over a period of 3½ years. The program has been designed to focus on professional education in the field of banking and finance. The students of this program would have an in-depth understanding of the primary banking functions and allied subjects.

### Admission Criteria

Candidates seeking admission to MBA Program must meet the following eligibility criteria:

- B.A/B.Sc or equivalent from any HEC recognized university
- Qualifying aptitude test

### Degree Requirements

- Successful completion of Twenty-nine courses and one research project, each of three credit hours
- Completion of internship
- Qualifying the comprehensive examination
- Minimum CGPA of 2.5

## MBA (BANKING & FINANCE) 3 ½ YEARS: SCHEME OF STUDY

FIRST SEMESTER	SECOND SEMESTER
Management Theory & Practices	Business Communication
Business Mathematics	Marketing of Financial Services
Accounting for Business Enterprises	Principles of Microeconomics
Information Technology in Banks	Accounting for Financial Institution
THIRD SEMESTER	FOURTH SEMESTER
Introduction to Business Finance	Agriculture & Small Business Finance
Human Resource Management & Development	Monetary Economics
Principles of Macroeconomics	Cost & Management Accounting
Business Statistics	Financial Management
FIFTH SEMESTER	SIXTH SEMESTER
Banking Law & Practices	Commercial Law
Statistical Inferences	International Trade Finance and Foreign Exchange
Strategic Management in Bank	Business Research Method
Financial Statement Analysis	Credit Management
Organizational Behavior	Central Banking
SEVENTH SEMESTER	
Project Management	
Investment & Portfolio Management	
Islamic Banking & Finance	
Research Project	

## Master in Business Administration (Two Years)

### Admission Criteria

Candidate seeking admission to MBA must meet the following eligibility criteria:

- 16 years of non-business education with at least 45% marks/CGPA 2.0
- Qualifying aptitude test

### Degree Requirements

- Successful completion of twenty-four (24) courses of 72 credit hours
- A research project of 3 credit hours
- Completion of internship
- Qualifying the comprehensive examination
- Minimum CGPA of 2.5

### MBA 2 YEAR: SCHEME OF STUDY

#### FIRST SEMESTER

Fundamentals of Marketing  
Financial Accounting  
Principles of Management  
Business Communication  
Business Mathematics & Statistics  
Information Technology in Business

#### SECOND SEMESTER

Marketing Management  
Cost & Management Accounting  
Statistical Inferences  
Principles of Microeconomics  
Introduction to Business Finance  
Management Information System

#### THIRD SEMESTER

Financial Management  
Human Resource Management  
Principles of Macroeconomics  
Business Research Methods  
Elective - I  
Elective - II

#### FOURTH SEMESTER

Strategic Management  
Organizational Behavior  
Entrepreneurship  
Elective - III  
Elective - IV  
Research Project

## Master in Business Administration (Post BSBA or equivalent)

This MBA program is of 36 credit hours. Candidate seeking admission needs to meet the following criteria:

### Admission Criteria

- Four-year BS(BA) with at least CGPA of 2.5 from HEC recognized university.
- Qualify aptitude test and interview.

### Degree Requirements

- Successful completion of 10 courses of 30 credit hours and research project of 6 credit hours
- Internship
- Qualifying the comprehensive examination
- Minimum CGPA of 2.5

## MBA: SCHEME OF STUDY

### FIRST SEMESTER

Managerial Economics  
Managerial Accounting  
Elective – I  
Elective – II

### SECOND SEMESTER

Advance Research Methods  
Strategic Management  
Elective – III  
Elective – IV

### THIRD SEMESTER

Strategic Marketing  
Strategic Finance  
Research Project

## List of Elective Courses BS (BA) & MBA

### FINANCE

- Financial Statement Analysis
- Portfolio Management
- Financial Institutions and Markets
- International Financial Management
- Risk Management Analysis
- Investment Analysis
- Islamic Banking and Finance
- Project Finance and Evaluation
- Seminar in Finance
- Corporate Finance
- Financial Derivatives
- Fixed Income Securities
- Financial Modeling

### HUMAN RESOURCE MANAGEMENT

- Personnel Finance
- Leadership and Team Management
- Personnel Policy
- Training and Development
- Stress Management
- Conflict & Crisis Management
- Industrial Relations
- Labor Laws in Pakistan
- Organizational Development
- Recruitment and Selection

### MARKETING

- Marketing of Services
- Brand Management
- Sales Management
- International Marketing
- Seminar in Marketing
- Supply Chain Management
- Advertising Management
- Logistics Management
- Export Marketing
- Cyber Marketing
- Marketing Research

### ENTREPRENEURSHIP

- Corporate Entrepreneurship and Innovation
- Entrepreneurial Finance
- Entrepreneurial Marketing
- Creativity and Innovation
- International Entrepreneurship
- Entrepreneurial Law
- Family Business
- Women Entrepreneurship

## MS in Management

The Department of Management Sciences offers MS program in Management. The aim of the Program is to produce professionals and scholars in the field of management. The program is designed to enable students to develop analytical skills with a view to identify various management issues and suggest possible solutions through research. The program has a strong research focus grounded in carefully designed course work. It endeavors to produce scholars and professionals who would serve effectively and efficiently in academia as well as in the corporate sector.

### Admission Criteria

- Sixteen years of education or 4 years BS in the related field from any recognized University/ Institution with minimum 50 % / 2.0 CGPA (out of 4.0)
- GAT- General with a minimum 50% cumulative score. GRE (International) Subject Test with 50 percentile or GAT subject test with 60% marks
- Qualify the interview

### Degree Requirements

The duration for MS degree is 2 years. The CGPA for getting the MS degree shall not be less than 2.5

MS in Management includes:

- 1) Core Courses (15 Credit Hours)
- 2) Elective Courses (9 Credit Hours)
- 3) Thesis (Research) (6 Credit Hours)

Core Course:

- i. Qualitative Research
- ii. Quantitative Research
- iii. Philosophy of Social Sciences
- iv. Multivariate Analysis
- v. Organizational & Management Theories

In case of Finance Specialization, Financial Econometrics will come in the core subjects, whereas Seminars shall be offered in the areas of Management, Finance and Marketing as non-credit course.

## List of Elective Courses MS

### Finance

- Corporate Governance
- International Finance
- Financial Derivatives
- Seminars in Finance
- Financial Derivatives and Risk Management
- Modern Portfolio Theory
- Global Equity Investment
- Emerging Issues in Financial Markets and Institutions

### HRM

- Corporate Governance
- Advanced Strategic Management
- Conflict Management
- Advance Qualitative Research
- Strategic Marketing
- Advanced Topics in Change Management
- Advanced Topics in Operations Management
- Emerging Issues in Leadership and Motivation
- Salary & Compensation Management
- Seminars in HRM

## PhD in Management

The PhD program in Management Sciences is for the promotion and creation of knowledge. Through our faculty of renowned academicians, pre-eminent in their fields, we impart state-of-the-art training.

**During the program, we focus on two areas:**

- Coursework
- Research

**The main objectives of PhD program are to enable the student to:**

- Acquire competency as an independent researcher
- Make an original contribution to knowledge
- Understand the nature, origins and applications of theory
- Understand academic research as a form of professional practice
- Demonstrate intellectual leadership

## Department of Economics

### Introduction

Economics is always the issue at hand, from household's decision making to fixing interest rates by the state bank and to the growth of entire Economy, it provides practical and analytical tools to solve socio economic problems. Economics as a science has attained prominence in policy arena and addressing well-being of nations.

### Our Mission

Our undergraduate and graduate programs are aimed to train students through basic knowledge of economics, understanding of economic theories, providing them with practical reasoning and analytical skills that trains them to become good researcher and also policy makers.

### Study Programs

#### Undergraduate Degree Program

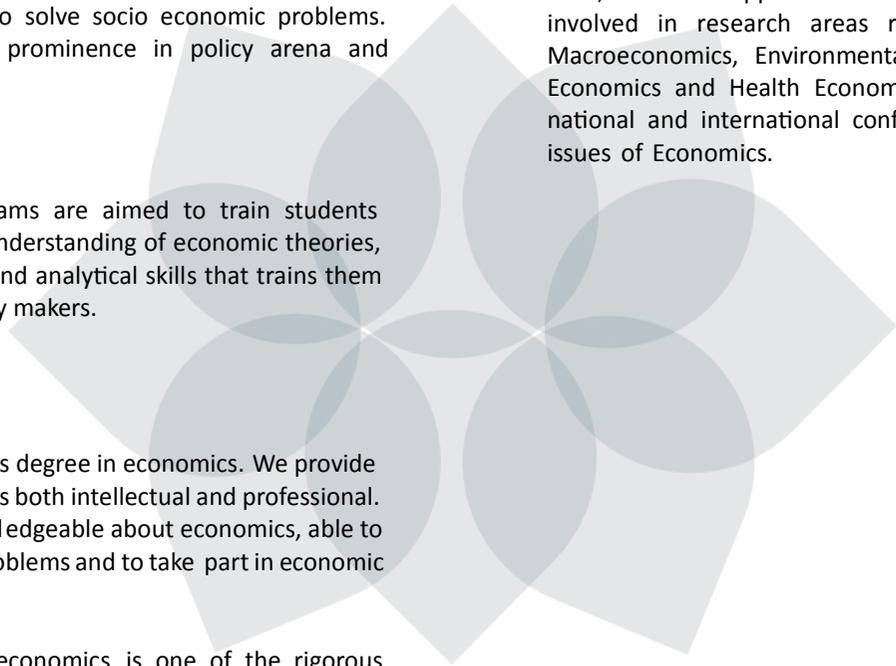
Department of Economics offers BS 4 years degree in economics. We provide an advanced education in economics that is both intellectual and professional. By the time students leave, they are knowledgeable about economics, able to define, solve and understand economic problems and to take part in economic advancements.

#### Graduate Degree Program

A Master of Science (MS) program in economics is one of the rigorous programs in the province of Balochistan. The program offers background in advanced economics and enables the students to upgrade their skills in applied economic analysis and policy. It also serves as preparatory degree for the students wishing to pursue PhD degree.

### Research

Our research is based on familiarizing students with the practical analytical skills, and their applications in the real world. Currently the department is involved in research areas related to Educational Economics, Applied Macroeconomics, Environmental Economics, Resource Economics, Finance Economics and Health Economics. In addition, the Faculty regularly holds national and international conferences and seminars on the contemporary issues of Economics.



## BS (Economics)

BS (Economics) is a four-year degree program of 132 credit hours, spread over eight semesters. Each semester consists of 18 weeks. A student securing 45 percent marks in FA/F.Sc or equivalent is eligible to apply for admission in BS (Economics).

### Admission Criteria

The candidates seeking admission to BS (Economics) Program must meet the following eligibility criteria:

- Intermediate or equivalent with at least second division from any recognized Board /University in Pakistan /Foreign University
- Qualifying aptitude test

### Degree Requirements

- Successful completion of 44 courses of 132 credit hours
- Completion of Internship \*
- Minimum CGPA of 2.0

## SCHEME OF STUDIES FOR BS (ECONOMICS) 4 YEARS

First Semester	Second Semester
Principles of Macroeconomics	English- II
Principles of Microeconomics	Development Economics
English-I	Islamic Studies/Introduction to Ethics
Linear Algebra	Descriptive Statistics
Introduction to Computers	Optional (Non Economics) I
	Optional (Non Economics) II

Third Semester	Fourth Semester
Intermediate Microeconomics	Intermediate Macroeconomics
Pakistan Studies	Inferential Statistics
Mathematics for Economics-I	Money and Banking
Business Communication	Agriculture Economics
Optional (Non Economics) III	Optional (Non Economics) V
Optional (Non Economics) IV	Optional (Non Economics) VI

Fifth Semester	Sixth Semester
Microeconomics	Macroeconomics
Research methods	Islamic Banking and Finance
Mathematics for Economics-II	Elective I
Islamic Economics	Pakistan Economy
Optional (Non Economics) VII	Basic Econometrics
Monetary Theory and Policy VIII	

Seventh Semester	Eighth Semester
Project Appraisal & Management	Elective IV
Public Finance	Elective V
Applied Econometrics	Elective VI
Elective II	Elective VII
Elective III	Elective VIII

\* Note: Six weeks of internship is compulsory requirement for the award of degree.

## List of Elective Courses

- General Equilibrium and Welfare Economics
- Human Resource Development
- Labor Economics
- Population Economics
- Comparative Economic Systems
- Project Appraisal and Investment Analysis
- Issues in Pakistan Economy
- Environmental Economics
- Operation Research
- Dynamic Macro Economics
- Monetary Economics
- Monetary Policy
- Fiscal Policy
- Rural Development
- International Trade Policy
- International Finance
- Development Policy
- Institutional Economics
- Financial Institution and Markets
- Game Theory
- Managerial Economics
- Political Economy
- Industrial Economics
- Transport Economics
- Health Economics
- Resource Economics
- Experimental Economics
- Urban Economics
- Regional Economics
- Topics in Marketing
- Poverty Alleviation
- Financial Economics
- Transitional Economics
- Economic Growth
- Research Project

## MS in Economics

The Master's Degree in Economics (MS Economics) is a graduate academic program, offering training in economic theory, econometrics and applied economics. MS Economics comprises course work of one year followed by a thesis. The curriculum is structured around core topics, with optional coursework complementary to the MS degree program. The core modules are in Microeconomic Theory, Macroeconomic Theory and Econometrics.

After having completed the MS degree program, we expect the students will contribute in various fields of life. For instance, the students may play their role in the different departments of State Bank of Pakistan, Financial Institutions, Banks, at Policy Level in the Finance department of Government of Pakistan and International Organizations. A student having aptitude towards research may pursue a higher research degree in Economics. To this end, students having MS degree can contribute in the economic development of Pakistan in general and Balochistan in particular.

### Admission Criteria

- Sixteen years of education or 4 years BS in the related field from any recognized University/ Institution with minimum 50 % / 2.0 CGPA (out of 4.0)
- GAT- General with a minimum 50% cumulative score. GRE (International) Subject Test with 50 percentile GAT subject test with 60% marks
- Qualify the interview

### Degree Requirements

The duration for MS degree is 2 years. The CGPA for getting the MS degree shall not be less than 2.5

### SCHEME OF STUDY

#### First Semester

Advanced Microeconomics  
 Topics in Macroeconomics  
 Research Methods  
 Optional (Economics) - I

#### Second Semester

Pakistan Economy: Issues  
 And Challenges  
 Advanced Econometrics  
 Optional (Economics) - II  
 Optional (Economics) - III

#### Third & Fourth Semester

MS Thesis

## List of Elective Courses

- Islamic Economics, Theory & Policy
- Economics of Business and Finance
- Topics in Labor Economics
- Economic Growth Models
- Topics in Public Economics
- WTO, Globalization & Economic Integration
- Topics in Monetary Economics
- General Equilibrium & Welfare Economics
- Production Analysis
- Topics in Human Resource Development
- Advanced Econometric Techniques and Forecasting
- Topics in Agricultural Economics
- Topics in Urban Economics
- Optimization Techniques
- Project Analysis & Investment Decision Making
- Topics in International Economics
- Population Dynamics
- Globalization and Socio- Economics
- Institutional and Behavioral Economics
- Economics of Environment & Natural Resources
- Topics in Development Economics
- Financial Economics

# Faculty Profile



## **Dr. Abdul Salam Lodhi**

### **Associate Professor/ Dean, Faculty of Management Sciences**

Dr. Abdul Salam Lodhi, joined BUITEMS in 2006, before joining BUITEMS he worked as Head of the Economics Department in Balochistan Agriculture College, Quetta, and on various other positions in the Agriculture Department of Balochistan (1999 -2006). He did his PhD in Economics from Bonn Graduate School of Development Economics, University of Bonn, Germany in 2012. He is author of several national and international research articles. Currently he is teaching Econometrics, Public Economics, and Development Economics. His areas of research interest are Labor Economics, Agricultural Economics, Political Economy and Human Resource Development.



## **Dr. Tariq Ahmed**

### **Faculty Coordinator/Assistant Professor, Faculty of Management Sciences**

Dr. Tariq Ahmed joined BUITEMS in 2008, before joining BUITEMS he worked as sales analysis manager in Iakson Tobacco Company. He did his PhD in Entrepreneurship education and his doctoral thesis was more on developing entrepreneurial intentions and attitude among the university graduates while offering entrepreneurship education programs and conducting customized trainings and seminars. He has extensive research experience using a wide range of statistical packages, which include but is not limited to SPSS, SEM AMOS and SEM Smart PLS. His articles have been accepted and published in top-ranked and reputable journals such as international journal of entrepreneurial behavior & research, international journal of institutions and economies and global review of business and economic research.



## **Dr. Noor Muhammad**

### **Assistant Professor/Chairperson, Department of Management Sciences**

Dr. Noor Muhammad has done PhD from New Zealand. He has published several papers in international peer reviewed journals including ISI index journals (Journal of Cleaner Production IF 3.83, Journal of Business Ethics IF 1.55, Corporate Social Responsibility & Environmental Management IF 2.05). Noor has also presented his PhD work at different international conferences.

Before PhD studies, Noor earned a Bachelor of Business Administration (Hons) and Master of Business Administration from International Islamic University, Islamabad, Masters from Australia in Accounting and Finance. Noor is also an associate member of CPA Australia and member of the Accounting and Finance Association of Australia and New Zealand (AFAANZ).



### **S.M. Nabeel Ul Haque**

#### **Assistant Professor/Chairperson, Department of Economics**

Mr. Nabeel is working as Assistant Professor, Department of Economics. He is also serving currently as the chairperson of the Department. He acquired his M-Phil Degree in Economics from Pakistan Institute of Development Economics, Islamabad in 2013. His Masters in Economics is from Quaid -i-Azam University Islamabad. He was awarded several performance based scholarships during his course of study. With a profound background in Economics he has supervised several students. His Area of interests are Macroeconomics, International Economics and Quantitative techniques.



### **Dr. Abdul Raziq**

#### **Associate Professor**

Dr. Abdul Raziq is Associate Professor and former Dean at Faculty of Management Sciences, Balochistan University of IT, Engineering, & Management Sciences, Quetta Pakistan. He did his PhD in HRM from University of Southern Queensland Australia. He has published several research papers in various national and international journals. He has also presented his research work in many international conferences abroad. His area of research includes high performance management practices, social and environmental sustainability issues, strategic planning, and leadership in the context of small & medium enterprises.



### **Dr. Zahid Majeed**

#### **Associate Professor**

Dr. Zahid Majeed did his MBA (Distinction) from Pakistan and his Masters in Management Research from University of Glasgow Scotland. He qualified his PhD in International Entrepreneurship from England in the year 2014.

His previous assignments include; not limited to, module developer, master trainer and executive consultant in his area of specialization. His work is published in Journal of European Industrial Training, conference proceedings (International Small Business and Entrepreneurship (ISBE) Conference Liverpool, UK. and Managing Creativity and Innovation, Institute of Management Technology Ghaziabad, India). His research interest includes HRM and International Marketing and Business strategy.



### **Dr. Syed Muhammad Khair**

#### **Associate Professor**

Dr. S.M.Khair is the Editor of the BUITEMS Journal of Social Sciences and Humanities. He has done PhD from Charles Sturt University Australia. Syed has more than 18 years' experience in research and teaching. He started his professional career in 1998 as Economist/Monitoring Officer at Balochistan Community Irrigation and Agriculture Project in Pakistan. From 2001 onwards he worked as scientific officer with Pakistan Agriculture Research Council, (PARC) till March, 2005. He joined BUITEMS in 2005. Syed's key research areas include Environmental and Resource Economics; Agricultural Economics. He has been working with various international and national organizations and NGOs such as UNDP, ACIAR, IFPRI, FAO, CIMMYT and ICARDA for conducting different research and development studies. He has twenty-eight research articles on his credit in international and national journals. Syed has supervised the MS research of more than ten students successfully and is currently supervising two PhD and seven MS students at Balochistan University of Information Technology, Engineering & Management Sciences and Sardar Bahadur Khan Women University.



### **Jamal Mustafa**

#### **Assistant Professor/Acting Registrar**

Mr. Jamal Mustafa has done his MBA from Latrobe University, Melbourne, Australia and Master of Economics from University of Balochistan, Quetta. His area of specialization is Finance and International Monetary Economics. His area of interest includes Foreign Exchange and Risk Management.



### **Ghulam Mujtaba Jonejo**

#### **Assistant Professor**

Mr. Mujtaba Jonejo did his Master of Business Administration from the Institute of Business Studies, University of Sindh, Jamshoro in 1996. Before joining BUITEMS, he had been associated with SZABIST Larkana Campus for seven years as a full time faculty member and as an Acting Principal of SZABIST-JSTC program for one year. His areas of teaching are focused on Management, Human Resource Management, Marketing Management, Entrepreneurship and



**Babrak Ali Panezai**  
**Assistant Professor**

Mr. Babrak Ali Panezai joined the Faculty of Management Sciences in 2004. He completed his MBA(Marketing) from the University of Balochistan, Quetta. He has completed his M.Com (Marketing) from the University of Adelaide, Australia. Babrak aspires to continue down an academic path by pursuing a PhD in Marketing.

Babrak has been involved in teaching Marketing Management, Strategic Marketing, Cost Accounting, Managerial Accounting, Introduction to Business, Logistics Management and Strategic Management. His academic interest includes Consumer Behavior, Relationship Marketing, Marketing Research, Sponsorship, Youth Subculture and Strategic Marketing. Babrak has been awarded a certificate for presenting Best Marketing Plan at University of Adelaide.



**Qurat-ul-ain**  
**Assistant Professor**

Mrs. Qurat-ul-ain did her M. Com with 1st Class from University of Balochistan in 2003. Her specialization is in Human Resource Management. Her other areas of interest are Financial Management and Managerial Economics.



**Dr. Aymen Sajjad**  
**Assistant Professor**

Dr. Aymen has wide teaching experience in the Management area, at both undergraduate and postgraduate levels. Aymen has a strong interest in business in Pakistan and researches on the impact of political and technological issues on business in the region. His current research interests include Corporate Governance Issues of Pakistan's Public and Private Sector Organizations and Change Management.



**Hadi Hassan Khan**  
**Assistant Professor**

Mr. Hadi Hassan did his MBA with majors in Finance & Marketing from Institute of Business Administration, Karachi. He has worked as Personal Financial Consultant for Standard Chartered Bank, Quetta. His fields of interest are Financial Management, Security Analysis, Islamic Banking & Finance, Corporate Finance, Consumer Behavior and Business Research Methods.



**Manzoor Ali Brohi**  
**Assistant Professor**

Mr. Manzoor Ali Brohi joined BUISTEMS on December 31, 2005. He has earned his Masters degree from Shaheed Zulfikar Ali Bhutto, Institute of Science and Technology (SZABIST) Karachi, Pakistan. His area of specialization is Human Resources Management. He has written different research papers on emerging topics relating to Management Sciences. His research work is also published in international journals having impact factor. In addition to that he has presented his work at international and national conferences. At present, Mr. Brohi is pursuing his doctorate degree from Department of Management Sciences and Engineering, China University of Mining and Technology (CUMT), at People Republic of China.



**Syed Raza Irfan Shah**  
**Assistant Professor**

Syed Raza Irfan Shah holds MS degree in Management Sciences with the dual specialization in Marketing and Human Resource Management from University of Sunderland, England, United Kingdom. He Completed his MBA in Finance from University of Punjab, Lahore. He availed his MA in Economics and MA in Sociology from Sindh as well. He joined BUISTEMS in 2010, Currently he is working as Evening Coordinator.



**Muhammad Asif Raz**  
**Assistant Professor**

Mr. Muhammad Asif Raz is working as Assistant Professor in Department of Management Sciences for the last ten years. He earned MS degree from Government Collage Lahore (GCU) with specialization in banking and financial Economics. He also holds MBA degree in the field of Finance. Finance is the vital part of his degree program that is why his area of research lies in the same field, more specifically Investment Analysis (fundamental and technical analysis both). He possesses sufficient knowledge about the Pakistan stock market and has more than eight years' work experience as active investor.



**Munawar Shah**  
**Assistant Professor**

Mr. Munawar Shah did his Masters (Research) University of Otago, New Zealand, MSc Financial Economics, University of Glasgow, UK (First Position Holder) MSc Economics, Quaid-e-Azam University, Islamabad. His Interest is in Macroeconomics with the flavor of Finance and Econometrics. His ultimate goal is to work on the economic problems such as growth and welfare for developing countries specifically Pakistan. Courses taught indeed Financial Economics, Macroeconomics, Inferential Statistics, Microeconomics and Mathematics & Statistics for Business. He is currently pursuing his PhD degree from Malaysia.



**Erum Shafi**  
**Assistant Professor**

Mrs. Erum Shafi served as a lecturer in Economics at University of Balochistan Quetta, and later on joined BUITEMS as Assistant Professor. Mrs. Erum Shafi did her M.Phil majoring in Development Economics from Bahauddin Zakariya University Multan and started her career as a Lecturer in economics department at the same institute. Most of her research work is focused on gender issues. Her M.Phil Research work was on "Female Education and Fertility Behavior: A New Perception". She is currently pursuing her PhD degree from Malaysia.



**Sajjida Reza**  
**Assistant Professor/Director Communications**

Ms. Sajjida Reza joined BUITEMS as lecturer in 2007. She did her Master's in Public Administration from University of Balochistan, Quetta and MS in Supply Chain Management from PAF KIET, Karachi. Together with her academic responsibilities she is serving as Director Communications. Her research interests and research work include 3PL, Fuzzy DEMATEL, HFRN, TPB/TAM, and Online Marketing.



**Usman Azhar**  
**Assistant Professor**

Mr. Usman Azhar is serving as an Assistant Professor in Department of Economics, Balochistan University of IT, Engineering, & Management Sciences. He did his MAS in Applied Economics from Applied Economic Research Centre (AERC) Karachi University. He has been teaching courses in Managerial Economics, Business Research Methods and Environmental Economics to graduate and undergraduate students and at the same time he has been doing research work in his field. His research articles have been published in reputable journals. In addition, Mr. Usman has been participating in national and international seminars, workshops and conferences regarding his subject. He is currently enrolled in PhD program at AERC Karachi.



**Zafar Iqbal**  
**Assistant Professor**

Mr. Zafar Iqbal is serving as an Assistant Professor at Department of Economics. He also looks after the BS Public Administration program as its in-charge. He entered the esteemed profession of teaching at Balochistan University of IT, Engineering, & Management Sciences, Quetta in 2004. His M.Phil degree is in Public Policy from National Defense University, Islamabad and Master degree in Economics and Finance from International Islamic University, Islamabad. His research interests include Tax Policy, Public Finance in Islam, Islamic Microfinance and Fiscal Sociology. He enjoys reading about early Islamic history, ideas and events during reformation movement and industrial revolution in Europe. To him, side stream knowledge in academic disciplines of social sciences is not insignificant to be overlooked by the champions of the mainstream.



**Mohammad Ali Kakar**  
**Assistant Professor**

Mr. Mohammad Ali Kakar graduated in Economics from University of Balochistan in 2004. He received his Master of Applied Sciences degree in Economics (MAS) from Applied Economics Research Centre (AERC), University of Karachi, in 2005 -06 and did MS in Economics from Balochistan University of IT, Engineering, & Management Sciences, Quetta in 2010. He has worked as Teaching Assistant with renowned Economists at AERC and also worked as the “Project Economist” in a project conducted by AERC. His specialization is Industrial Economics and Public Finance. He has been part of BUITEMS since 2006 and since then has been providing the students with up-to-date knowledge of various subjects like International Trade, Development Economics, Macroeconomics Analysis, Monetary Economics, Principles of Microeconomics and Industrial Economics to different study programs.



**Bilal Sarwar**  
**Assistant Professor**

Mr. Bilal Sarwar has a Master of Science in Management Sciences study program, specializing in Finance from the Pakistan Air Force Karachi Institute of Economics and Technology (KIET) in 2012 with distinction (*Gold Medalist*). Bilal also has a MBA from Balochistan University of Information Technology, Engineering and Management Sciences (BUISTEMS), Quetta. His areas of interest are Corporate Governance, and Islamic Banking.



**Muhammad Zaheer Khan**  
**Assistant Professor**

Mr. Muhammad Zaheer has completed his M.Phil in Economics from National University of Modern Languages, Islamabad and joined Balochistan University of Information Technology, Engineering and Management Sciences (BUISTEMS), Quetta as Assistant Professor in December 2012. He possesses rich experience of working in different national and international organizations. He has seventeen research papers published in different HEC recognized national and foreign research Journals. His Fields of interest include Applied Econometrics and Forecasting, Macroeconomics, Development Economics, Energy Economics, Human Resource Development.



**Nadeem Uz Zaman**  
Assistant Professor

Mr. Nadeem Uz Zaman did his Masters in Economics and he also earned a composite MS degree in Management and Economics from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in 2010. Currently he is pursuing his Ph.D. in Management Sciences with specialization in Social Networks. He has triumphed a certificate of merit for securing the highest marks all over the country in the Institute of Cost and Management Accountants of Pakistan's examination. Mr. Nadeem has authored five different books on topics including Islamic Banking, Procurement Management, Globalization, and Human Resource Management. Two more of his books are complete and would soon surface the marketplace.



**Muhammad Jawad Khan**  
Assistant Professor

Mr. Muhammad Jawad Khan did his BS in Economics from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta with distinction as Gold Medalist and MS in Applied Economics from world's top ranked Dyson School of Applied Economics & Management (AEM), Cornell University, USA. Apart from being a full time faculty member at BUIITEMS he also works for various organizations and NGOs as an expert Consultant. Prior to joining BUIITEMS he worked as an Intern and Consultant for SMEDA, Balochistan. He is a Fulbright Scholar, HEC recognized Master trainer and remained a member of various research organizations like European Association of Environmental & Resource Economists and American Economic Association. His areas of expertise include Microeconomics of Environmental Resources, Public Finance and Research Methods. His work can be found in HEC recognized International Journals. Moreover, he volunteers as an Admission Ambassador for Cornell University Pakistan wing and guides Fulbright applicants for the awards.



**Sadaf Amjad**  
Lecturer

Ms. Sadaf Amjad is working as a lecturer in Faculty of Management Sciences. Currently enrolled as a MS Scholar in Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. She did her Masters of Commerce in first class from University of Balochistan. She is a position holder in Bachelors of Commerce. Interned in State Bank of Pakistan Karachi, wrote comprehensive report on "Currency Operations and Management in Pakistan" securing 98%. Her areas of interest are Accounting, Financial Management, Quantitative Techniques, Auditing and Banking. Her area of research includes, Effects of Psychological Capital and Emotional Intelligence on work related attitudes, in context of Higher Education Institutes in Balochistan.



**Zeeshan Khalid**  
Lecturer

Mr. Zeeshan Khalid is associated with Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta since 2006. Before joining BUIITEM she has two years of working experience in Muslim Commercial Bank limited. He has done his Master in commerce on 2004 from University of Balochistan. He completed his Master of sciences in Human Resource Management from BUIITEMS. His areas of expertise are Accounting, Human Resource Management and Banking related courses. He has been in-charge of dramatic society and conducted different extra curricular activities .

**Tayyaba Akram****Lecturer**

Ms. Tayyaba Akram is a regular faculty member of the Department of Management Sciences, Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta, Pakistan. She is serving BUIITEMS since 2007. She has done her MBA in Finance from BUIITEMS and Masters of Philosophy in Management Sciences from Quaid -I-Azam University, Islamabad, Pakistan. At present, she is doing her Ph.D. in Business Administration from Shanghai, China. Moreover, she is also associated as Honorary Faculty Member to the Department of Cultural Exchange Programs at her University in Shanghai and providing her educational expertise to the students from several countries of the world. She has published several research articles in national and international journals. Her field of interest covers Strategic Management, Human Resource Management, Financial Management, Entrepreneurial Finance, Leadership Management, Business Research Methods, and International Marketing.

**Rukia Magsi****Lecturer**

Ms. Rukia Magsi did her Master in Commerce in 2005 from University of Balochistan and secured Third Position. She was an Audit Officer in Balochistan Employees Social Society institution. She joined Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta as a visiting faculty in 2007. Now she is performing duties as a lecturer in Department of Management Sciences. She had served in Commerce Department of Government Girl's College, Quetta Cantt from March 2005 – September 2006.

**Mohammad Ahsan Achakzai****Assistant Professor**

Mr. Mohammad Ahsan Achakzai is an Assistant Professor at BUIITEMS, Quetta. Achakzai is a seasoned economist and professional trainer. Achakzai holds a MS degree in Economics from Duke University as a Fulbright Scholar and has over 13 years of professional experience. Achakzai works with Higher Education Commission (HEC) of Pakistan as a master trainer- conducting trainings for university and college teachers. Achakzai has also worked with NUST, Islamabad; LUMS, Lahore (NOP Program); and USG as Economic and Commercial Advisor.

**Muhammad Zohair Durrani****Lecturer**

Mr. Zohair is working as a Lecturer in the Department of Management Sciences since 2009. He holds a MS in Banking & Financial Economics from Government College Lahore. He also has a Master in Business Administration in Banking & Finance from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta.



**Musarrat Karamat**  
Assistant Professor

Ms. Musarrat Karamat received a MS in Management Sciences from Shaheed Zulfiqar Ali Bhutto Institute of Science and Technology (SZABIST) Karachi and MBA Degree from IQRA University, Pakistan . She joined the faculty of Balochistan University of Information Technology, Engineering and Management Sciences in 2007. Previously, she worked with IQRA University. She teaches Finance, Management and Research courses in BS, MBA and MS programs. She is also member of National Business Accreditation Council. She worked as Chairperson of Department of Management Sciences in 2013 and 2014-15. Her areas of interest in research are Entrepreneurial Finance and Women Empowerment. One of her research Papers was published in Journal of Independent Studies and Research, SZABIST Karachi and she has also presented several research papers in different National and International Research Conferences. At present she is pursuing her PhD in Management Sciences at SZABIST Karachi.



**Sadia Babar**  
Lecturer

Ms. Sadia Babar is lecturer at Faculty of Management Sciences, Balochistan University of Information technology, Engineering, & Management Sciences, Quetta Pakistan. She has completed her MS in Management Sciences from BUIEMS. Her area of research is Conflict Management in Organizational Spheres.



**Muhammad Asad**  
Lecturer

Mr. Muhammad Asad is associated with Balochistan University of Information Technology, Engineering and Management Sciences (BUIEMS), Quetta, in the capacity of Lecturer at Faculty of Management Science since November 2009. He holds the degree of MS majoring in Human Resource Management. Presently he is pursuing a Doctorate Degree in the field of Management under HEC Indigenous Scholarship. His MBA was in the field of Human Resource Management and BBA Honors with Marketing majors.



**Arbab Naseebullah Kasi**  
Lecturer

Mr. Arbab Naseebullah Kasi is serving as a Lecturer at Faculty of Management Sciences with swift attitude in Entrepreneurship & Human Resource Management at Balochistan University of Information Technology, Engineering and Management Sciences (BUIEMS), Quetta and Professional Member of Human Resource Development Network (HRDN), Society for Human Resource Management, Emerging Young Entrepreneurs Society (EYES) International, Young Entrepreneurs Society International, The International Entrepreneurs Association. He also served many Local and Multinational Corporations, NGOs and Educational Resource Centers across Pakistan. His areas of focus are Corporate Entrepreneurship, Social Entrepreneurship, Human Resource Management, Personal Social Development, Consultancy and Visionary Leadership.

**Mahjabeen Noor****Lecturer**

Ms. Mahjabeen Noor has done her Master of Business Administration from University of Balochistan and got third position. She joined Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in year 2010. Currently she is enrolled in MS Program at BUIITEMS. Her research interests are in Human Resource Development of Balochistan.

**Irum Gul****Assistant Professor**

Ms. Irum Gul did her BS (BA) from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in 2009 and MBA in 2010 from the same institute. She did her MS (Management sciences) from SZABIST Karachi in 2016. She joined BUIITEMS as a lecturer in 2011 and is serving till present. Prior to joining BUIITEMS, she worked with PPHI Balochistan as a Monitoring and Evaluation Officer. Her area of expertise focuses on Human Resource Management. Her areas of research include Human Resource Management and Education Management.

**Mirwise Khan****Assistant Professor**

Mr. Mirwise Khan joined the Faculty of Management Sciences in 2009. He completed his MBA (Finance) from Foundation University, Islamabad. He has recently completed his MS (Management) from University Utara, Malaysia. Mirwise has been involved in teaching Human Resource Management, Organizational Behavior, Project Management, Money and Banking, Introduction to Business, and Business Research Method. His research is focused on job performance of employees. His MS Research work is on "The Relationship between Job Performance, Job Security, Organizational Support, Reward and Job Satisfaction among medical doctors in Pakistan".

**Ammarah Ahmed****Lecturer**

Ms. Ammarah Ahmed joined the faculty of Management Sciences in November 2009. She holds MBA (Human Resource management) degree after BSBA from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. She has extensive teaching experience in the area of Human Resource Management, International Business Management and Entrepreneurship at both, the undergraduate and graduate levels. Her professional profile contains two International Training awards through Australian Leadership Awards Fellowship (ALAF) in Australia and International Visitor's Leadership Program (IVLP) in United States of America in the field of Entrepreneurship as well as national trainings. Her areas of interest are Entrepreneurship, Career Development and Change Management .



**Abdul Sattar**  
**Lecturer**

Mr. Abdul Sattar has been serving in the Department of Management Sciences at Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta as Lecturer since 2011. He completed his Master in Business Administration with specialization in finance in 2010. His research interest lies in the area of Islamic Finance, Financial Risk Management, Financial Regulation, Financial Crisis and Financial Markets. He has also had on his credit research publications in the area of Islamic Finance in International Research Journal and participated in the national and international conferences. He won Higher Education Commission Scholarship for MS leading to PhD in 2015. Currently is on study leave and pursuing his PhD in France.



**Kaleem Ullah Baloch**  
**Lecturer**

Mr. Kaleem Ullah has been part of Balochistan University of Information technology, Engineering and Management Sciences (BUIITEMS), Quetta since April, 2010. He joined BUIITEMS as Assistant Director Finance, later he joined Faculty of Management Sciences as Lecturer. He earned his Master degree in Business Administration with specialization in Finance and topped as a Gold Medalist. Apart from his interest in Financial Management and Organizational Behavior he has a great inclination toward social sciences subjects and general research. Furthermore, his activities involved reading books and playing sports.



**Mateeullah Khan Achakzai**  
**Lecturer**

Mr. Mateeullah Khan Achakzai is lecturer at Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. He has MBA in Supply Chain Management and BBA-Honors in Marketing. He is teaching various Marketing and Supply Chain related courses to both BS and MBA programs since 2010. Besides teaching, he is currently working as Extra-Curricular Activities Coordinator, where he is looking after all the activities related to students of Faculty of Management Sciences, in different extra-curricular activities. His research interest is in the area of Marketing, where he is interested to pursue his PhD.



**Aisha Javaid**  
**Lecturer**

Ms. Aisha Javaid is lecturer at Faculty of Management Sciences, Balochistan University of Information technology, Engineering, and Management Sciences, Quetta. She did her MBA in Finance from COMSATS Institute of Information Technology Lahore Pakistan. Her area of research includes Applied and Behavioral Finance.



### Zarmina Mehmood

#### Lecturer

Ms. Zarmina Mehmood did BS (BA) from Balochistan University of Information Technology, Engineering and Management Sciences (BUITEMS), Quetta in 2009 and MBA in 2010 from the same institute. During her study program she topped as a Gold Medalist in BSBA and MBA both. She joined BUITEMS as a lecturer in 2010 and is serving till present. Prior to joining BUITEMS, she worked with SMEDA, Balochistan as an Intern. Her areas of expertise focuses on Financial Management, Corporate Finance and International Financial Management. Currently enrolled in MS program at BUITEMS with the aim of pursuing higher studies.



### Muhammad Ali

#### Lecturer

Mr. Muhammad Ali has a Master's in Business Administration degree and is currently doing MS in Business Administration from Balochistan University of Information Technology, Engineering and Management Sciences (BUITEMS), Quetta. His area of expertise includes Management Sciences in general and Business Administration in particular. Marketing is his core area of interest specifically the Moral and Social Dimensions of Advertisement. He is also very active in organizing extra and co-curricular activities and is highly dependable for students regarding guidance in dealing with their academic and non-academic issues.



### Muhammad Adeel Anjum

#### Assistant Professor

Mr. Muhammad Adeel Anjum joined the faculty of Management Sciences in September 2011. He has served University of Balochistan and Alhamd Islamic University as a lecturer prior to joining Balochistan University of Information Technology, Engineering and Management Sciences (BUITEMS), Quetta. He holds MS (Management Sciences) degree from Institute of Management Sciences, University of Balochistan. He also holds two Master degrees in Public Administration and International Relations from the same university. Adeel holds excellent academic record of securing Gold Medals in MS and MA (IR) and was nominated for the Presidential Award of Aizaz-e-Sabqat. He was also awarded with "Best Teacher Award" by Government of Balochistan. His areas of interests include: Conflict Management, Organizational Behavior and Change Management.



### Khalida Durrani

#### Assistant Professor

Ms. Khalida Durrani is currently an Assistant Professor in Finance. She holds an MSc in Financial Markets from University of Kent UK, and an MBA in Finance from Balochistan University of Information Technology, Engineering and Management Sciences (BUITEMS), Quetta. She has taught a wide variety of Finance and Management courses including Introduction to Business Finance, Financial Management, Corporate Finance, Business Statistics, International Business and Corporate Ethics & Social Responsibility. Her research interests are Credit Default Risk, Sovereign Debt, Derivatives and Pricing Models.



**Hira Kanwal**  
Lecturer

Ms. Hira Kanwal is serving as a Lecturer in the Faculty of Management Sciences, Balochistan University of Information Technology, Engineering, and Management Sciences, Quetta. She did her MBA in Finance with distinction. Hira has her experience spread from teaching at various high profiles educational institutions to corporate organizations and hotels. With her forte in communication, she is currently working as a training and communication consultant with various social and private sector organizations of the country. Her areas of interest include Project Management, Strategic Management, Leadership and Team Management. She aspires to pursue her PhD in the field of Project Management.



**Gul Panra Rauf**  
Lecturer

Ms. Gul Panra Rauf did her MBA from Balochistan University of Information Technology Engineering and Management Science (BUIEMS). She has been rendering her service in BUIEMS since 2012. Her area of specialization is Marketing. She is providing students with up-to-date knowledge of various subjects such as Marketing Management, Marketing for Financial Services, Organizational Behavior, Management Theory & Practice, Consumer Behavior, Brand Management & Advertisement. She is always in search of new techniques & tools to enhance the field of Marketing.



**Amna Malik**  
Lecturer

Ms. Amna Malik is serving as a Lecturer in the Faculty of Management Sciences, Balochistan University of Information Technology, Engineering, and Management Sciences, Quetta. She did her MBA in Finance and BBA in Marketing from Iqra University, Quetta. She aspires to pursue her PhD in the field of Marketing Management.



**Kaleem Saleem**  
Lecturer

Mr. Kaleem is working as a Lecturer and teach courses of Finance and Accounting. He had completed postgraduate degree in Management with specialization in Finance from Bogor Agricultural University Indonesia. His main interest areas are Finance, Investment, Econometrics, Mathematical Economics and Risk Management. He has a strong passion for writing documents in LATEX environment and using data sets to create graphs and conduct statistical analysis using R open source software.

**Qurat-ul-Ain Bilal****Lecturer**

Ms. Qurat-ul-Ain has a Master of Business Administration with a specialization in Human Resource Management from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. Currently she is enrolled in MS program at BUIITEMS. Her areas of interest are Management, and Human Resource Management.

**Abdul Zahid****Lecturer**

Mr. Abdul Zahid has joined Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta as a Lecturer in the year 2015. He has done his MBA (Finance) from Shaheed Zulfiqar Ali Bhutto Institute of Science & Technology (SZABIST). Currently he is pursuing his PhD degree from France.

**Aziz Ahmed****Lecturer**

Mr. Aziz Ahmed did Masters in Economics, in first Division from the University of Balochistan. He joined BUIITEMS as a Research Associate in February 2006 and was elevated to the position of lecturer in Economics in October 2007. He has taught Microeconomics, Macroeconomics, Development Economics, Mathematical Economics, Transitional Economics and Comparative Economic Systems to students at Bachelor and Master levels. He has keen interest in pursuing research on emerging topics related to the main stream of Economics as a discipline. Prior to joining BUIITEMS he taught Economics and mathematics to undergraduate students at Government Girls College, Pishin. He is currently pursuing his PhD degree from Quaid-e-Azam University Islamabad.

**Muhammad Jahanzeb****Lecturer**

Mr. Jahanzeb is lecturer in the department of Economics Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta, since 2011. He received his Bachelors in Science degree in Economics from BUIITEMS in 2008. Before joining BUIITEMS he worked in USAID-PLSP as Assistant Provincial Coordinator for two years. His areas of specialization are International Economics and Development Economics.

**Raheela Maula Bakhsh****Lecturer**

Ms. Raheela Maula-Bakhsh is Lecturer at Faculty of Management Sciences, Balochistan University of Information Technology Engineering and Management Sciences Quetta. She is completing her MS in Management Sciences from BUIITEMS. She has completed her Master in Business Administration from BUIITEMS in 2011. She has published her research work in national and international journals. She has also presented several papers in international conferences. Her area of interest comprises of Leadership, Human Resource Management, Research and Entrepreneurship.

**Mohibullah****Lecturer**

Mr. Mohibullah is serving as a Lecturer of Economics in BUIITEMS since 2008. He did Masters in Economics and Finance from International Islamic University Islamabad. He has been teaching different subjects and has a lot of experience in his field. His areas of research interest are Macroeconomics and Development Economics.

**Sania Haq Khoso****Lecturer**

Ms. Sania Haq Khoso is serving as Lecturer in Department of Management Sciences since 2013, she has completed her MBA degree in Banking and Finance from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. Currently enrolled in MS (Management Sciences) at BUIITEMS. Her areas of expertise are Finance and Accountancy. As she remained part of development sector before joining BUIITEMS, Women Empowerment maintains its position as her peculiar field of research interest in Social Sciences.

**Nazan Habib****Lecturer**

Ms. Nazan Habib is currently enrolled in MS in Management Sciences at Balochistan university of Information Technology Engineering and Management Sciences (BUIITEMS) Quetta and received her MBA Degree from IQRA University, Pakistan. She joined the faculty of Balochistan University of Information Technology, Engineering and Management Sciences in 2013. She teaches Marketing, Management and Advertising courses to BS, And MBA programs.



**Zarmina Khan**  
**Lecturer**

Ms. Zarmina Khan is lecturer in the Department of Economics at BUITEMS. With a profound background of Economics. Ms. Zarmina Khan holds a BS degree in economics from BUITEMS and a MS degree in Economics from National University of Sciences and technology (NUST). As a part of the MS program conducted a research titled “Misdirected Exports Growth Strategy in Pakistan” as a final dissertation. Other academic researches include “World Oil Prices and its impact on Trade and GDP in Pakistan” and “Unemployment in Pakistan and its impact on GDP”. During the academic career acquired four merit scholarships in BS, two during MS and HEC postgraduate scholarship. Apart from Teaching she has been actively attending trainings in and outside the institute and has also been part of different projects. Her fields of interest are International Economics and Macroeconomics.



**Arbab Muhammad Shujjauddin**  
**Lecturer**

Mr. Arbab Muhammad Shujjauddin received his Master degree in Business Administration from Balochistan University of Information Technology, Engineering and Management Sciences (BUIEMS), Quetta, and also holds LLB degree from University Law College, Quetta. He joined BUIEMS in 2013 and is currently serving as Lecturer. He teaches Finance, Management, Risk Management, Law and Research. Primary interest areas of the pedagogue are Risk Management, Banking Research, Social Entrepreneurship, and Corporate Law & Finance.



**Noreen Kasi**  
**Assistant Professor**

Ms. Noreen Kasi holds a MS degree from National University of Sciences and Technology (NUST). She has taught undergraduate level courses and also has experience of CMS focal person in the department of Economics. She has recently done a research thesis on the topic of “Productivity and Spillover effects of Foreign Direct Investment”. Her area of specialization includes International Trade and Foreign Direct Investment.



**Khadija Ejaz**  
**Lecturer**

Ms. Khadija Ejaz joined Balochistan University of Information Technology, Engineering and Management Sciences (BUIEMS), Quetta as Lecturer in 2014. She was honored with the accolade of the Badge of Honor for distinct performance during MBA (2013). Her core area of specialization is Human Resource Management, she has always been interested in various forms of leadership and Conflict Resolution. Her areas of research include Organizational Behavior, Stress Management, and Conflict Management.

**Sahar Faiz Khan****Lecturer**

Ms. Sahar Faiz Khan became a part of Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in September 2011 as a Lecturer in the Department of Economics. Prior to this she completed her BS(Economics) from the same institute in 2010 and is now currently enrolled in MS program. She has also worked as an Internee under the National Internship Program at Government Girls College Quetta. Her research interest includes Environmental Economics and Microeconomics. Some of the courses that she excels at teaching are Islamic Economics, Money and Banking, Urban Economics and Microeconomics. As a student she had been prominently involved in extracurricular activities. Sahar has successfully participated in various Naat competitions at Pakistan level, and has also received the title of "Best Naat Khawan" for the year 2011 by Ptv Quetta Centre.

**Shujaat Haider****Lecturer**

Mr. Shujaat Haider did his Master of Applied Sciences in Economics (MAS) from AERC, University of Karachi, back in 2009. He has earned his degree with distinction and stood second on the podium with CGPA of 3.45. His field of interest is Quantitative Economics and Econometrics. Apart from his academic achievement he is a professional athlete in the field of bodybuilding. He has contested not only at the national level but also participated at 11th South Asian Men's Bodybuilding competition.

**Syed Allauddin****Lecturer**

Mr. Allauddin did his Bachelor in Science in Economics from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in 2012. He was appointed as a Lecturer in the Department of Economics BUIEMS in 2013. He specializes in Economics and interested Research areas are Macroeconomics, Applied Macroeconomics and Growth. Apart from teaching he has been actively conducting and participating in different workshops and trainings in and outside the institute.

**Mohammad Baqir****Lecturer**

Mr. Mohammad Baqir is a lecturer in Department of Economics since 2012 at Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. He graduated in Economics with distinction from BUIITEMS in 2011. He has worked with a national NGO in their USAID funded project iEARN ACCESS program, after working with them for fifteen months he joined BUIITEMS as a Lecturer and since then has been working with great determination and passion.

**Alamgir Khan****Lecturer**

Mr. Alamgir Khan, lecturer in Department of Economics at Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. He holds a degree of Master in Applied Sciences (MAS) from Applied Economics Research Centre (AERC) and completed BS(Economics) from BUIITEMS. He is currently pursuing M.Phil. in Economics from Institute of Business Management (IBM) and has research interests in contemporary Development Economics and Macroeconomics. He has professional experience as a Research Associate at IBM where he also remained as an internal auditor for Pakistan Business Review (PBR) and organized international conference "Stabilizing South Asia". Besides, he has experience of working with different NGOs. He also has worked as a field investigator of Sindh and Balochistan Region on a Third Party Validation (TPV) of Environmental and Social Management Framework (ESMF) Compliance of PPAF funded projects.

**Rehan Ahmed Khan****Lecturer**

Mr. Rehan Ahmed Khan received BS (Business Administration) from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. He did M.Phil in Government & Public Policy from National Defense University (NDU), Islamabad . His primary interest areas are Public Policy Concerns and Strategic Management Perspective.

**Aftab Alam****Lecturer**

Mr. Aftab Alam received Master degree in MBA from Institute of Management Sciences, Peshawar. He is enrolled as MS Scholar at Institute of Management Sciences, Peshawar. He joined BUIITEMS in 2015. He teaches Finance, Management, Risk Management and Research. He is currently serving as lecturer and holds position as Coordinator Social Responsibility. Primary interest areas of the pedagogue are Risk Management, Banking Research, Social Entrepreneurship, and Corporate Social Responsibility, and Finance.

**Muhammad Jaffer****Lecturer**

Mr. Muhammad Jaffer joined Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in 2015, immediately after finishing his M.Phil. from Quaid -i-Azam University Islamabad in the field of Microeconomics. He received his Master degree from Quaid-i-Azam University Islamabad in the field of Economics in 2012. His subject of interest includes Microeconomics, Macroeconomics, Econometrics, Applied Economics, General equilibrium Theory, Fiscal Policy and Monetary economics where as additional skills consist of STATA, E-Views, and SPSS. He is also concerned in the research work with primary data and designing of new courses and materials.

**Maheen Javed****Lecturer**

Ms. Maheen Javed is a Certified Chartered Accountant. She has completed her ACCA (Association of Chartered Certified Accountants) from Islamabad. Before that she has done O/A-Levels from Beacon House School and The City School, Quetta Campus respectively. Currently she is doing her MS from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in the field of Management Sciences. She joined BUIITEMS in January 2015 and is serving as a Lecturer at the Faculty of Management Sciences. Her areas of interest are Accounting, Auditing and Finance.

**Asfand Yar Tareen****Lecturer**

Mr. Asfand Yar Tareen is a lecturer of Economics, he has joined Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta in 2015. He holds a M.Phil Environmental Economics degree from PIDE, Islamabad. Asfand Yar Tareen has always been interested in Research, Monitoring and Evaluation, his interest to use various research tools brought him to teach Economics in BUIITEMS. His research includes a nexus of Trade and Environment Relationship. "Pollution Haven Hypothesis". He also works voluntarily with various organizations such as OSCD & ILRI and holds various certificates in Monitoring & Evaluation and Research Analyst.

**Mehwish Butt****Lecturer**

Ms. Mehwish Butt is a Lecturer at Department of Economics. To start with she stood at Third position in Balochistan in Higher secondary exams. Which led her to pursue her education in BS Economics from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta, where she graduated with a Gold Medal in her batch. To further attain knowledge and to complement herself she familiarized herself with the management of Environment. She completed her MS in Environmental studies from BUIITEMS and ever since has been part of this institution.

**Zia Ur Rehman****Lecturer**

Mr. Zia-Ur-Rehman is completing his MS in Management Sciences from Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS), Quetta. He has received his Bachelors in Business Administration from BUIITEMS in 2012. He has joined the Faculty of Management Sciences in 2015. Previously, he has worked in Save the Children International from 2013-2015. He is teaching different courses of Finance and Management. His area of research includes Risk Management, Entrepreneurship and Investment Decisions. He is currently working as Research Coordinator for the BS (BA) and MBA programs of BUIITEMS.

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Support to the students in every possible way is central to BUITEMS in general and FMS in particular.

### A supportive environment

We take your career seriously, so we work to incorporate the qualities and abilities that employers require from your experience at the university, whether you're studying, volunteering, playing sports or taking part in work placement programs. The university has various services and a number of people to look after your academic and personal well-being, and support you throughout your time at BUITEMS. The hierarchy of support goes like this:

#### Departmental Focal Person

Every department has one focal person (also called CMS focal person) who is responsible for course registrations/enrollments, students records, results and all other issues related to the Campus Management Solution (CMS).

#### Convener

The department office has allocated individual teachers to each session whose duty is to assist students in all sort of academic and non-academic issues. Their duties involve:

- Collecting data with respect to course progress
- Addressing any issues related to a respective course for a batch
- Serving as an intermediary between the students and department

#### Chairperson's Office

The Chairperson's office is available for assistance in case you need help beyond the class counselor and the focal person's responsibility. The Chairperson and his staff are available to meet during office hours to solve your problems. The office can also be accessed via email and telephone. The counselor and focal person may themselves consult the Chairperson's office to resolve your query. The Chairperson and his office are always there to provide you full support with a smile and can advise you on academic, personal or financial matters.

#### Faculty Coordinator

The Faculty Coordinator overlooks the academic and non-academic matters at the overall level of the Faculty of Management Sciences. Occasionally, you might need to consult the Faculty Coordinator in case the Chairperson's office refers your request / problem further. One-to-one consultations can be scheduled to discuss to plan a successful learning and all kinds of issues can be advised by the coordinator.

#### Dean's Office

The Dean's office is the highest office at the Faculty of Management Sciences. Accessible to all, the office provide support to both faculty and students in addressing all their issues which are not resolved at the Chairperson's levels. The office also welcomes innovative ideas and interventions and provide maximum support in new initiatives whether it comes from students or faculty member.

### Microsoft DreamSpark Network

BUITEMS is providing easy access to the facilities of modern technology to its students. One such initiative is the coalition formed with the Microsoft DreamSpark, maintained by the IT Directorate. Through this coalition, Faculty and Students are provided free access to registered new versions of learning software, accessible through the University webpage.

### Financial support

At BUITEMS every third student receives financial assistance in the form of scholarships, fee waivers and work & study. The assistance is provided from University's own resources as well as with the support of our friends and sponsors including the USAID, PPL. Work and study program not only supports students with full fee waiver but also provides an exposure to work environment; thus providing the opportunity of learning about practical life during their academic journey. The office of Financial Assistance at BUITEMS lets you know more about the financial support available at BUITEMS.

### Career services

We want you to be a success. From the moment you arrive at BUITEMS, we help you to build your experience, and network with potential employers. BUITEMS Career Unit is to provide advice, services, programs, resources, to empower the students and alumni throughout their career. We assist our students in decision making, identifying skills, interests, and values to discover meaningful professional experiences. We partner with potential employers for internship and job opportunities. We offer:

- Career Assessment
- Career Advising /Counseling
- Workshops and Panels
- Job Listing/Job Placement
- Mock Interviews with Feedback
- On-Campus Interviewing/Recruitment
- Internship Program
- Career Fairs

## Research, Innovation and Commercialization

Research and development forms the core of life at Balochistan University of Information Technology, Engineering and Management Sciences (BUIITEMS). As an institution of higher learning, BUIITEMS is increasingly focusing its efforts and energy on R&D.

To this end, research groups at BUIITEMS are continuously busy solving problems pertinent to the province, the nation and the world. Research at BUIITEMS is rapidly evolving to a level where it will inspire game-changing ideas and new technologies that will help drive economic growth, while improving human life on both the regional and global scale.

This is all possible because the culture at BUIITEMS encourages thinking big and fearless pursuit of grand challenges. Another factor that sets BUIITEMS apart from other research universities is the harmonious, highly collaborative environment among the faculty that fuels the university. The challenging research goals at BUIITEMS are continuously accomplished through funding from BUIITEMS and with the support of national and international agencies who share a passion for great ideas, courageous thinking and a desire to shape the future to come. With the courage and passion of the people at BUIITEMS and with the help of friends, BUIITEMS will achieve its greatest aspirations to become the technological research university of the twenty first century.

To manage the enthusiastic and comprehensive research objectives, BUIITEMS has established a central Office of Research, Innovation, and Commercialization (ORIC). ORIC has become a pivotal entity to promote research in the university and is assisting researchers within the university to think the unthinkable research solutions and seek national and international funding for their endeavors. Through ORIC, BUIITEMS is also encouraging its researchers by providing them incentives to publish quality research work in the most reputable research journals worldwide.

# BUITEMS Business Incubation and Entrepreneurship Center

## Mission

BUITEMS Business Incubation and Entrepreneurship Center is primarily intended to support BUITEMS Alumni and students to develop promising start-up firms in order to create jobs, revitalize community, commercialize new technology and strengthen local and national economy.

## Goals

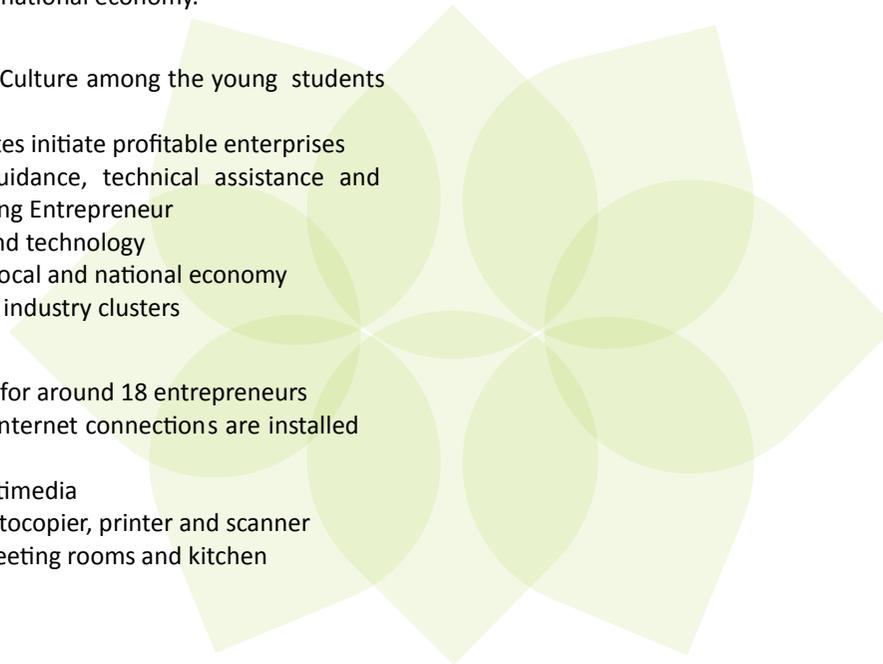
- To promote Entrepreneurial Culture among the young students and graduates
- To help students and graduates initiate profitable enterprises
- To provide management guidance, technical assistance and consultation tailored for young Entrepreneur
- To commercialize research and technology
- To create jobs and diversify local and national economy
- To accelerate growth of local industry clusters

## Facilities

- The incubator provide space for around 18 entrepreneurs
- Latest PCs with high speed Internet connections are installed for entrepreneur
- A conference room with multimedia
- Resource room with fax, photocopier, printer and scanner
- Common facilities such as meeting rooms and kitchen

## Business support services

- Business planning and forming a company
- Help with raising finance/ investment
- Training to develop business skills
- Accounting and marketing support
- Networking with other entrepreneurs and customers
- Access to BUITEMS labs and library
- After care services



## Traveling to BUITEMS

Quetta is the capital of the province of Balochistan. Being one of the important cities of Pakistan, Quetta is easily accessible by all modern means of transportation.

### By Car/Bus

If you are planning to travel to Quetta via road, you can take the major national highway connecting to Quetta. The city is connected to Karachi at a distance of 686 km via the national highway N25. Quetta is connected to Lahore at a distance of 935 km via N70 and N5 and 980 km via N50. The distance between Quetta and Islamabad is 911 km via N50. The distance between Quetta and Peshawar is 835 km via N50 and N55. All major bus service companies provide service to Quetta from all major cities of the country.

### By Air

BUITEMS is located at a distance of 3 km from Quetta International Airport. The airport, through many national and international carriers, provides a round the clock connection to other major cities of Pakistan and abroad.

### By Train

Quetta Railway Station is one of the major railway stations in the country. The railway track was laid in the 1890s during the British era to link Quetta with rest of the country. The extensive network of Pakistan Railways connects Quetta to Karachi in the south, by a 863 km track, Lahore in the northeast (1,170 km) and Peshawar further northeast (1,587 km). Regular train service of Pakistan railways connects Quetta to the rest of the country.

Distances to BUITEMS			
<b>Karachi</b>	<b>686 km</b>	<b>Islamabad</b>	<b>911 km</b>
<b>Multan</b>	<b>586 km</b>	<b>Lahore</b>	<b>935 km</b>
<b>Peshawar</b>	<b>835 km</b>	<b>Hyderabad</b>	<b>712 km</b>



# Credits

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